

12/15/09

Hello Ken:

I am writing this letter in order to thank you and all at the SBDC for all the help, inspiration and support I have received this year.

When I started the year, I didn't have a clear idea of where I was or where I wanted to go, but thanks to the Business course you gave, the steps I needed to take in order to achieve my goals were revealed. By the end of the course, the Landscaping Business had become the obvious way to go forward and it had already started to take shape.

After the course ended, I needed much help to keep pushing forward, and I can say that once again, I was able to rely on you, Nancy, Mike, Cheryl, Eileen and I am sure many more at the SBDC, for their constant support.

It has been a great learning experience, I had to get my contractors license, work on a name, logo, books, hiring people, I have had to learn more about Marketing and Advertising, insurance, sales tax, and many other small aspects of the business and of myself; all of which is creating a solid foundation for the business and for the realization of my Life Goals. I know I still have a long way to go, but looking back, I think I have accomplished much more than what I expected by this time of the year, and I couldn't have gotten there without all your instruction, advice and support.

I must say that what you and your team do at the SBDC is of great service to the community, for it opens many doors inwardly and outwardly in those who have a chance to participate, and for that I am personally very grateful.

I am looking forward to the developments next year will bring and hope to be able to be of assistance to you in any way possible and to continue working together in one way or another.

Sincerely,

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